

# The Richmond Show

## EXPO RICHMOND 2016

Richmond Raceway Complex \* Richmond, Virginia  
 Friday May 13<sup>th</sup>, 2016 ~ 8:30a.m. until 5:00p.m.  
 and  
 Saturday May 14<sup>th</sup>, 2016 ~ 8:30a.m. until 3:00p.m.



### The 35<sup>th</sup> East Coast Sawmill and Logging Equipment Exposition

will be 2016's largest collection of sawmill, logging, biomass, pallet and related manufacturing equipment, supplies and services in the Eastern United States. More than 300 exhibiting companies and thousands of forest products industry people will convene for the 35<sup>th</sup> Richmond Show. The newest and most advanced machinery, equipment and technology in the industry will be on display. There will be acres of active hands-on machinery and equipment demonstrations outside, plus hundreds of indoor displays of new products, methods, technology and trends. Examine and compare products or services before making your purchasing decisions to improve the efficiency - and profitability - of your operation. Please fill out and return the pre-registration form below to the exposition office by April 1, 2016.

Confirmations will be emailed to all pre-registered individuals by May 4, 2016. If no email address is provided, hard copy confirmation will **NOT** be provided due to increased processing, handling, and mailing costs. There will be a **\$10.00** charge for those who register **on-site**. Pre-registrants receive **HALF-OFF** the on-site registration fee. All registration fees will be collected at EXPO Richmond entrance - **DO NOT SEND MONEY** with this form. Registration entitles attendees admission to **BOTH EXPO 2016** exhibition days. Virginia Forest Products Association (*VFPA*) members who pre-register will **NOT** be assessed registration fees. For further information on becoming a VFPA member or regarding EXPO Richmond 2016, please call (804) 737-5625. Don't miss this opportunity to invest in your future.

## EXPO RICHMOND 2016

Co-sponsored by Virginia Polytechnic Institute  
 & State University Cooperative Extension and  
 Virginia Forest Products Association

Return by April 1, 2016 to: **EXPO RICHMOND 2016 • P. O. Box 160 • Sandston, VA 23150-0160**

**Please fill out completely and legibly. Incomplete or illegible forms can not be processed.**

**Only industry personnel should complete this form. Please copy this form for additional registrants. Spouses and children under 18 DO NOT complete this form. EXHIBITORS: Please contact Show Management for registration forms.**

Your Name: \_\_\_\_\_ Nickname: \_\_\_\_\_  
 Company: \_\_\_\_\_ Title: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_  
 Telephone: \_\_\_\_\_ FAX: \_\_\_\_\_  
 E-mail: \_\_\_\_\_ Country (if not USA): \_\_\_\_\_

**PLEASE CHECK ALL CLASSIFICATIONS OF INTEREST: -- (You must check at least one)**

Sawmilling     Logging     Pallet Production/Recycling     Dealer Sales     Paper/Pulp  
 Equipment Manufacturer     Plywood/Panel     Other (Please Specify) :

Pre-registration allows entrance to EXPO 2016 at HALF-PRICE (\$5 per industry person). **On-site registration is \$10.00.** Spouses and children under 18 will be admitted free of charge. **Registration fees will be collected at EXPO 2016 entrance.**

Additional information is available at [www.exporichmond.com](http://www.exporichmond.com)

#### Educational Course Information      Thursday, May 12, 2016

"Taking Advantage of Current Trends, Market Opportunities and Improvements", will be held on Thursday, May 12, 2016 (location TBA). Today's wood products businesses are challenged than ever before: changes to business occur faster, and competition is fierce. This program will focus on how the markets have changed, some new market opportunities and ways to improve your competitiveness in those markets. Specific topics covered include: *The Housing Market- its impact on the Wood Products Industry, and Opportunities; Hardwood Exports- Current State and Opportunities; Building Bigger- New Market Opportunities with Cross Laminated Timber; Pallets- Current Outlook and Opportunities; Identifying and measuring waste in your supply chain; and Meeting Your Customer's Needs- Improving Your Lumber Drying Quality.* The course is designed for those involved with the business, operation and management of wood products businesses. For further details and for registration information **ONLY FOR THE SEMINARS**, contact Angie Riegel at the Department of Sustainable Biomaterials at Virginia Tech; Telephone: (540) 231-7107; fax: (540) 231-8868; e-mail: [ariegel@vt.edu](mailto:ariegel@vt.edu); <http://sbio.vt.edu/for-the-community/extension/short-courses/workshops.html> Note: Angie Riegel provides registration information **ONLY** for the seminar - **NOT** for EXPO Richmond. **YOU MUST REGISTER FOR EACH EVENT SEPARATELY.**